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Derek Isaacs

Managing Principal

Derek Isaacs is a Managing Principal with Banc Consulting Partners. In this role, he oversees the Midwest Region and specializes in the design, implementation and administration of non qualified benefit plans and bank-owned life insurance (BOLI). Before joining Banc Consulting Partners, Derek served in a similar role with Clark Consulting for 13 years. Derek has helped more than 150 banks implement and administer successful BOLI portfolios enabling financial institutions to offset employee benefit costs, increase after tax earnings, maintain superior credit quality and diversify risk.

Compensation and Benefits Consulting: Derek works with banks to develop an understanding of current and long term needs; provides an analysis of existing compensation and benefit practices; and then prepares recommendations that address impact on cash flows, earnings, shareholder value, and other bank objectives to facilitate board approval.

BOLI Consulting: As an independent BOLI advisor representing the industry's best products, Derek helps banks fully understand the asset characteristics of BOLI and the differences between carriers and product options. He works with banks to analyze the performance of existing BOLI portfolios or to develop new portfolios that best fit their ALM strategy.

Derek earned his Bachelor's Degree with a double major in Finance and Insurance from the University of Minnesota's Carlson School of Management. He continued his education at the Graduate School of Banking in Colorado and the Graduate School of Bank Investments and Financial Management through the Moore School of Business Executive Education program at the University of South Carolina.

Derek offers his clients a unique blend of industry experience and banking knowledge. He has authored numerous articles on BOLI and benefits for banking trade journals including Minnesota Bankers Association News, Kansas Banker and The Missouri Banker. In addition, he has conducted education sessions for the Iowa Independent Bankers Association, Minnesota Bankers Association, Kansas Bankers Association and Missouri Bankers Association.

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